

WEBVTT

1

00:00:01.614 --> 00:00:16.045

Thanks for joining, and we've got a nice big panel here that I am just doing the introductions and kinda playing the host here. They're gonna do all the talking and we just wanna have some time today to talk about the different funding opportunities.

2

00:00:16.045 --> 00:00:30.894

That are out there. And available, and what these folks experiences, and filling out the applications, what hurdles I ran into what questions came up, and we want to hear from you who are out there listening. So please use the chat.

3

00:00:31.135 --> 00:00:45.924

Especially if you've got questions for these panelists will try to watch the chat and make sure those questions get out to them. So that you can ask questions if you've been having trouble getting these applications completed or whatever. We just want to be sure that we're maximizing.

4

00:00:45.924 --> 00:00:53.935

Everybody's opportunity to get and access all the money that is possible for you to get through this really difficult time right now.

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00:00:53.965 --> 00:01:01.104

So, as as the panelists go through, I'm gonna ask the panelists just to kinda go down in order that I'll call your name.

6

00:01:01.104 --> 00:01:15.084

I guess that might be easier, and if you'll just introduce yourself who you're with and your position, and then what kind of funding you have applied for and or received. So we kind of know where people are out. We've got, you know, the payroll protection program.

7

00:01:15.084 --> 00:01:28.075

We've got the federal covet assistance program and then we've got the covet cares money that we're working through the state. And if anybody has other funding sources.

8

00:01:28.435 --> 00:01:41.334

Outside of those three that I have listed off that, you know, about please share those as well. So let's go ahead and get started with introductions and Don Schmidt. I see your first list.

9

00:01:46.405 --> 00:01:49.644

And I see the whole panel is muted.

10

00:01:50.935 --> 00:02:00.144

Hi, can you help me unmute? Because I can't unmute people. There we go. They also should yeah, they can unmute themselves as well.

11

00:02:00.144 --> 00:02:09.805

So, your panelists you'll be able to, and you just make sure you mute your line and you also mute with your microphone there next to your name on the screen.

12

00:02:11.544 --> 00:02:16.495

Okay, I'm done Schmidt. I'm with behavior intervention services and I'm the executive director year.

13

00:02:17.574 --> 00:02:31.435

Okay, and what kind of funding have you applied for, or received we got the care act provider. Really fun for Medicaid. It's the federal one, so we received that last week and we did also do that.

14

00:02:33.145 --> 00:02:45.775

Lm. We got that one a couple of months ago. So awesome. Okay, thank you. Gary. Hi, this is Gary.

15

00:02:45.775 --> 00:02:58.914

Sean smart, deputy director of D, and I am finalizing getting the payments through for the providers relief fund. That's coming from the department. Thank you. Jeff Aldridge.

16

00:03:01.194 --> 00:03:14.995

Hi, this is Jeff. I am the chief financial officer for Easter seals, mid West we applied for and received the provider relief funds and then also the state cares act money.

17

00:03:14.995 --> 00:03:17.215

We have the an allocation for that.

18

00:03:19.405 --> 00:03:30.955

Great, thank you. And I'm hopefully I'm gonna get your name. Right? John salt did I pronounce that even close? Oh, that's pretty good. It's healthy.

19

00:03:32.155 --> 00:03:46.974

I am the finance director for the developmental disabilities resource in St, Charles County, and we applied for and receive funding for the provider. Really fun. We just got ours last week.

20

00:03:48.444 --> 00:03:53.305

Okay, thank you. And then the next, we just got Casey Todd and Cathy.

21

00:03:56.905 --> 00:04:09.384

Hi, there, we're learning opportunities quality works incorporated and making county commission for developments and so disability citizen. Sorry?

22

00:04:09.745 --> 00:04:23.754

And we have applied for the paycheck protection program, which we receive. We applied for the provider relief fund, which we received. We received the emergency business interruption grant.

23

00:04:24.144 --> 00:04:31.014

We've also are in the process of applying for the cares act grant for Mary, making in Monroe County.

24

00:04:32.095 --> 00:04:39.564

And we recently applied for the Missouri nonprofit relief and recovery grant, which is still pending.

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00:04:41.574 --> 00:04:51.535

Oh, okay so there's some extra grand sorry that we hadn't listed before. We'll, we'll talk more about those. Thank you. And temporary more.

26

00:04:54.355 --> 00:05:07.074

Hi, my name's Kim more. I'm the chief financial officer for MS homes and we provide we, we received the s, provide a relief fund money.

27

00:05:07.074 --> 00:05:14.245

We apply to receive that and then we'll also be utilizing the States allocation of the, at the federal money as well.

28

00:05:16.254 --> 00:05:18.894

Hey, thank you. Hey, cable.

29

00:05:22.045 --> 00:05:36.774

Hi, everybody, I'm peg the executive director of the developmental disabilities resource board of St, Charles County. The only thing I would

add to the mix John talked about our big grant request and receiving that. We've also been working with the county.

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00:05:36.774 --> 00:05:48.954

I know this is kind of state and federal, but we did also work with our county to access resources to help with, for many of our providers. Very good thing.

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00:05:50.725 --> 00:05:51.805

And one, the Crocker.

32

00:05:53.964 --> 00:06:07.764

Good afternoon I am the provider relations state lead for the division of D and I am working with Gary and all of the reviewers at the local level regarding the D cares fun for provider release.

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00:06:10.254 --> 00:06:11.425

Alright, thanks Wanda.

34

00:06:12.204 --> 00:06:27.115

So I know one is the numbers that we have been getting back for providers, who've applied for that federal covet relief fund have been considerably low given the number of providers that we've got out there.

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00:06:27.115 --> 00:06:30.175

And I know that not having gone through it.

36

00:06:30.175 --> 00:06:32.574

But hearing Gary talk about it and others,

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00:06:32.574 --> 00:06:37.045

that the application process was was pretty challenging,

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00:06:37.045 --> 00:06:44.454

I think I saw today that they do have a new application out there and I hope I'm right on that,

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00:06:44.454 --> 00:06:53.574

but I know that they were coming out with the new application process which is also part of why they extended the deadline on that and that is that extended to the twenty eight th of this month?

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00:06:53.574 --> 00:06:54.264

Is that right?

41

00:06:58.855 --> 00:07:02.694

Does anybody here? Okay, that sounds correct yes. Okay.

42

00:07:03.149 --> 00:07:16.314

So, let's start with talking about about that funding opportunity in those of you I think is most all of you on the a panel providers on the panel have I have been successful in getting that.

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00:07:16.824 --> 00:07:30.865

So, I'm just gonna ask somebody to jump in and start and talk about their experience. And if they had identified any tricks, or if they had to get some help with doing it, what they kinda ran into and what their experience was.

44

00:07:32.964 --> 00:07:46.134

Well, hi, this is Jeff cartilage. I guess I have a different experience than what what you're hearing. I thought it was very easy to complete and open to different perspectives and I'll share.

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00:07:46.165 --> 00:07:47.514

I guess why I think that,

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00:07:47.514 --> 00:07:51.355

but there's a guide for the application,

47

00:07:51.774 --> 00:07:52.014

you know,

48

00:07:52.014 --> 00:07:52.795

you have to create,

49

00:07:53.095 --> 00:07:54.894

create your profile,

50

00:07:56.454 --> 00:08:00.115

you submit your if it's accepted,

51

00:08:00.115 --> 00:08:00.324

you,

52

00:08:00.324 --> 00:08:06.564

you find out right away and then you have to just upload your most recent,

53

00:08:06.564 --> 00:08:13.285

nine ninety they tell you which revenue they're looking at in the ninety ninety we didn't alter that.

54

00:08:13.404 --> 00:08:27.444

I wouldn't suggest you do alter that number. Then you have to explain why obviously, if you're an older, nine, ninety, the revenue is going to be old and you may want to alter that. And maybe that's what caused some of the confusion.

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00:08:29.035 --> 00:08:42.774

We just need an npi number. We have multiple N. P. I. numbers. So, I selected what is sort of the main one, and I use that no reason to use the tool. So all of our were.

56

00:08:43.794 --> 00:08:51.115

Non primary care that's really focused for hospitals or physician practices, something like that.

57

00:08:51.715 --> 00:09:03.445

And then obviously you need to know your payer mix, so that's easy easily obtain from our financial system. So that's really all there was to it.

58

00:09:03.445 --> 00:09:09.024

I mean, you have to go through the steps and and you have to select the answers are are not select the answers and all that.

59

00:09:10.225 --> 00:09:23.934

I completed our application on June twenty third and the funds for direct composited on July twenty second. I was going on vacation.

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00:09:23.934 --> 00:09:31.044

So, and that was over the course of the original deadline before they extended it the first time.

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00:09:31.315 --> 00:09:44.485

So, I was actually able to call and speak with somebody because there was no way, at least that I found to get a status update where I wanted to make sure that everything was submitted given that who was on vacation.

62

00:09:44.485 --> 00:09:58.674

I didn't wanna come back and say, you didn't, you didn't submit this piece of information so you're out of luck, but I was able to actually speak with someone and she said, no, you're good. You've got your, your confirmation that you submitted it.

63

00:09:59.784 --> 00:10:02.784

So there was no further action required on our part.

64

00:10:05.934 --> 00:10:06.085

Well,

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00:10:06.085 --> 00:10:08.815

that's this is Don,

66

00:10:08.815 --> 00:10:15.264

I was gonna add when he said about knowing the status that was my probably biggest,

67

00:10:15.294 --> 00:10:15.625

like,

68

00:10:15.654 --> 00:10:15.774

oh,

69

00:10:15.774 --> 00:10:16.195

my gosh,

70

00:10:16.195 --> 00:10:20.754

what's happening when I submitted for the ten you know,

71

00:10:20.754 --> 00:10:24.565

the two do you do that first step to verify that you know,

72

00:10:24.684 --> 00:10:26.034

your ten's okay,

73

00:10:26.335 --> 00:10:28.404

and when are your numbers?

74

00:10:28.404 --> 00:10:28.825

Okay,

75

00:10:28.825 --> 00:10:32.695
and when I did that the system didn't,

76

00:10:32.845 --> 00:10:37.705
it just said that it was pending and I didn't know how long it would take
and it was,

77

00:10:37.705 --> 00:10:47.455
wouldn't the first deadline hadn't the one deadline have not been
extended so I ended up calling and I will say they were great over the
phone and call them twice and so when I called them,

78

00:10:47.455 --> 00:10:47.995
I said,

79

00:10:48.475 --> 00:10:53.784
am I going to be going to verify in time for me to submit the rest of the
information?

80

00:10:53.784 --> 00:11:05.934
And I said, yes, once you do that, that you're in and then you have that
time to finish your application. It did alert me then that I could go
back and and do my application. So I did.

81

00:11:07.524 --> 00:11:22.465
And then, when I did my application again, the system doesn't tell you
the status. So, it actually looks like I hadn't submitted it, but I did.
And so, you know, because I even had an email confirmation that I
submitted it.

82

00:11:22.705 --> 00:11:31.764
But when you go back into your portal, it looks like it's waiting for you
to submit it. And I thought that was odd. So I called them again and they
said, no, that's fine.

83

00:11:31.794 --> 00:11:46.434
And it took about ten days, and then we got the deposit, and I was able
to do the hesitation after that. So awesome. So the status update as a
problem.

84

00:12:11.125 --> 00:12:17.245
A little caution sign, almost it says that it's still waiting for
information will clearly it's not.

85

00:12:17.580 --> 00:12:32.274

So, the second thing that Jeff from Easter still spoke about, that gave me a little pause when I was trying to figure out what that should list was we also have multiple npi numbers that we receive payments from.

86

00:12:32.274 --> 00:12:45.774

And so I just want to see more when under our information is, or and look to see which number the more had listed for us index used.

87

00:12:45.774 --> 00:12:59.154

And I also didn't have any problems with that. Anybody else.

88

00:12:59.490 --> 00:13:11.274

I have experience with that particular application and folks that are online. We've got seventy two people here that are joining us. If you have questions about.

89

00:13:13.225 --> 00:13:24.085

Who can apply, or the parameters of it or if you, you know, let us know if you've already applied and you're waiting or whatever just help us see where you're at in the process.

90

00:13:24.085 --> 00:13:36.235

And if there's anything that the folks on the panel, and here can help new answer or point in a direction. Yeah, this is John. Silky, again, I'm gonna give. I would agree that the status updates.

91

00:13:36.355 --> 00:13:51.024

We're very confusing when it does show up as pending or when you go back in once you have your email that says, yes, you applied you when you go back in.

92

00:13:51.024 --> 00:14:00.684

It looks like you haven't. So, I was sort of waiting for that August, third deadline to, to think about making that call a couple of days before.

93

00:14:02.875 --> 00:14:14.934

Then I was notified by our bank that we had had a deposit in there. So that's how I got notified that. We receive our funds and then later we got some email confirmation.

94

00:14:16.044 --> 00:14:27.144

So but one thing I wanted to, we have week since we're a texting entity we don't have to file and nine ninety. There's a little bit of a different perspective. There.

95

00:14:27.144 --> 00:14:34.075

We had to provider audit and because we provide case management, we're able to get the.

96

00:14:36.054 --> 00:14:50.485

The waver funding dollars, so we just had to. So if there are any taxing entities, if you want to call me there, it's a slightly different process then.

97

00:14:50.485 --> 00:15:03.115

So my counterparts had to use, because I, what I did is, I instead of reinventing the wheel, I reached out to a couple of our SB, forty partners that had already done this. And I said, well, how did you do this?

98

00:15:03.115 --> 00:15:14.125

And and so, for me, that was the, the easiest way with the easiest way for me to understand that along with the frequently asked questions. I just printed that out.

99

00:15:15.205 --> 00:15:29.575

And I can answer most of my questions that way, but that was we had some, we did have to do the because we had people, you know, with with, with a waiver dollars in the like, so.

100

00:15:30.504 --> 00:15:37.794

But even that wasn't that that difficult you just had, do you follow the instructions on the worksheet? And it worked pretty good.

101

00:15:42.414 --> 00:15:56.875

I did the again, the worksheet as well with our accountant, because of the status of our agency, and it was fairly easy to dump that information. And the only thing I wasn't sure on, and I did end up using it.

102

00:15:56.875 --> 00:16:06.445

We have multiple that have numbers as well individual ones. So I did enter them on the sheet. It didn't seem to matter.

103

00:16:08.424 --> 00:16:21.445

The other thing that I might want to, it was an initial stumping kinda thing for me and the accountant was when it asked you your applicant type, we don't really fit into an applicant type. So we went with Adi.

104

00:16:21.504 --> 00:16:25.495

I don't know what other people use, but, I mean, it worked for us. We've got our funding, so.

105

00:16:33.745 --> 00:16:38.065

What is it can somebody talk more about the applicant type and.

106

00:16:40.434 --> 00:16:54.659

Did anybody else have choose something different or how would you know what to do? Yeah if you look at the instructions under filled five that lists, the different applicant types in a G is for agencies. Okay.

107

00:16:55.524 --> 00:17:07.914

So, is that what you all? Yeah, and this is an agency yes. In the narrative, which is very small in there.

108

00:17:07.974 --> 00:17:17.005

It does list developmental, disabled services comment, et cetera. So then answered my question fairly quickly.

109

00:17:17.184 --> 00:17:29.484

One thing I want to chime in with really quick is if there are several of you that are submitting questions in the chat box. That's fantastic. We love that. Make sure that when you do that, you send those to all panelists.

110

00:17:30.450 --> 00:17:41.904

If you just send them to the house, I'm the only one that's saying them and the folks that are on the team there to help answer those questions, I'm not seeing them or you can submit those questions in the Q and a box.

111

00:17:46.559 --> 00:18:00.744

For other SB, forty boards that are doing this only case management, you can choose ca as the applicant type and what that's case management.

112

00:18:01.494 --> 00:18:13.045

Okay. But I see that one of the questions that came in and thanks Jeff for answering it. But if there are people who aren't following in the chat, there was a question that came in.

113

00:18:14.724 --> 00:18:26.035

Who did you contact to verify that your information was sufficient? And Jeff responded that there is a contact number listed on the information on the website.

114

00:18:26.244 --> 00:18:31.494

And so it sounds like they're, they had enough people that they are fairly responsive when you call in.

115

00:18:34.375 --> 00:18:44.424

Yeah, I don't I don't even recall having that long wait time and then the number was easy to, you know, there's a lot of information there.

116

00:18:44.755 --> 00:18:52.285

Obviously I don't recall the number, but it was easy enough to find and I just called them. Lady was helpful.

117

00:18:53.994 --> 00:19:07.525

Yeah, that I found them to be very uncomfortable. I called them twice and both times, I think the second time I did have a little bit of a way, but they were extremely helpful. They, they offered, you know, like, did you need anything else? Like, they definitely are trying to help.

118

00:19:07.525 --> 00:19:12.055

You make sure you get through the process. Yeah. That's refreshing.

119

00:19:13.134 --> 00:19:22.825

I wanted to bring up one more thing, because I don't want it's surprise anybody, depending on the level of funding, the federal funding that you're going to receive.

120

00:19:23.369 --> 00:19:37.285

You need to be aware that you could be subject to a single audit threshold for federal funds. So just keep an eye on that be sure you're documenting all of your expenses.

121

00:19:37.315 --> 00:19:38.605

Hhs website.

122

00:19:40.194 --> 00:19:45.174

Pass some information on that. They've actually quite a bit of information on that.

123

00:19:47.515 --> 00:19:59.845

So just just know that just don't let it surprise you if you're receiving quite a bit of money or plan to receive quite a bit of money that you could be subject to that of the federal funds.

124

00:20:01.765 --> 00:20:01.974

Yeah,

125

00:20:01.974 --> 00:20:10.615

it would definitely recommend that you're carefully read the test station and then the,

126

00:20:10.704 --> 00:20:16.765

the accused you mentioned that the single federal audit I mean,

127

00:20:16.765 --> 00:20:17.365

the,

128

00:20:17.964 --> 00:20:20.305

the uses for the funds are pretty broad,

129

00:20:20.365 --> 00:20:21.144

which is nice.

130

00:20:21.174 --> 00:20:35.694

Obviously you can't double up as with any of these funds. You can't used to to funding sources to pay for the same expense. So we need to keep a very accurate and diligent records between the various onto me receipt.

131

00:20:35.785 --> 00:20:43.855

But so there's a question that came in and I think maybe you're partially responding to that.

132

00:20:43.855 --> 00:20:58.194

There's a question the agency has access s, stimulus, Mark and business interruption, allocation funds and this is precluded from qualifying for the funds being discussed.

133

00:20:58.710 --> 00:21:04.345

So, do can someone elaborate on on that question? A little bit more.

134

00:21:09.654 --> 00:21:20.184

Is that all of those funds that they receive them? Do you have to really delineate what what expenses you were asking requesting those funds for?

135

00:21:20.515 --> 00:21:29.484

I doubt that the mark funds I'm assuming maybe that for the station, the technical stuff is somebody's.

136

00:21:30.744 --> 00:21:36.265

No, that that there, the technology grant, I'm not sure about it.

137

00:21:36.295 --> 00:21:42.654

Other more funds I received the mark funds for,

138

00:21:43.555 --> 00:21:43.825

like,

139

00:21:43.825 --> 00:21:45.894

purchasing medical equipment,

140

00:21:45.894 --> 00:21:46.315

which,

141

00:21:46.944 --> 00:21:47.214

like,

142

00:21:47.605 --> 00:21:52.375

blood pressure cuffs and that didn't have an impact nor did it even ask questions about it.

143

00:21:52.375 --> 00:22:04.464

The only thing that I was, I was a little fuzzy about I have not applied for the yet, because I was still kind of going through some questions on my local funding.

144

00:22:04.464 --> 00:22:18.444

But if you receive the federal funds, and you put in that, and expense was payroll or and cost, can you also do that on the image one? And then the bmh one?

145

00:22:18.865 --> 00:22:31.944

I didn't know as far as the to my understanding of the loan does not that that's a different note like that one doesn't count against you on these other ones is my understanding.

146

00:22:34.914 --> 00:22:35.994
This is Casey,

147

00:22:36.025 --> 00:22:47.785
we have applied for everything you listed aside from the stimulus and
and it did not seem to interfere with the provider relief funds of
course,

148

00:22:47.815 --> 00:22:48.744
as she was,

149

00:22:48.805 --> 00:22:52.525
and we can't double charge for things.

150

00:22:52.525 --> 00:22:54.954
So, we're just kind of trying to keep things separated.

151

00:22:58.315 --> 00:23:05.875
So, like, maybe if one fund and cover all of the expenses for a
particular category, you could request the balance.

152

00:23:07.644 --> 00:23:11.214
In another finding a request to another source.

153

00:23:12.119 --> 00:23:19.795
But you just need to keep track of that, that they're that's not a
duplication of funds. Is that right?

154

00:23:21.900 --> 00:23:22.529
Correct,

155

00:23:24.295 --> 00:23:25.494
the the,

156

00:23:26.095 --> 00:23:30.144
and the accused for the provider relief that it actually addresses,

157

00:23:30.660 --> 00:23:37.255
whether you can also receive the funds what you can but again,

158

00:23:37.255 --> 00:23:37.674
you can't,

159

00:23:37.704 --> 00:23:38.275

you can't say,

160

00:23:38.275 --> 00:23:38.785

okay,

161

00:23:39.180 --> 00:23:41.815

I got the I got the P.

162

00:23:41.875 --> 00:23:52.884

P that covers ten thousand of of labor expense. For example, but then you can also say, I get the provider relief funds that cover that same ten thousand.

163

00:23:53.484 --> 00:24:06.714

You just can't you can get paid twice for the same expense. And otherwise. Okay. Okay. And so very, very I hope that's getting to your question.

164

00:24:06.954 --> 00:24:14.005

You he also entered in there that nothing is yet covered hazard pay. So, that seems to be something that could be.

165

00:24:16.944 --> 00:24:31.345

Requested that, Gary, can you speak to that? I think that is an allowable expense to turn in and under the business, if you had it, if you had additional expenses for hazard pay yes. That would be.

166

00:24:33.384 --> 00:24:42.984

So, just the premium, correct the part that's not covered by the hourly, right? For your direct support through Medicaid, right? It would be anything in additional to what you normally had.

167

00:24:46.795 --> 00:24:48.954

I wanna mention one other thing that I remember.

168

00:24:50.605 --> 00:24:59.545

I wouldn't say, confuse me I just thought it was odd. We use I already had an Optum ID because we use opt in for health plan.

169

00:25:01.315 --> 00:25:09.384

And so when I use my existing ID for this some reason or another thought,
we were a dental provider.

170
00:25:09.384 --> 00:25:09.595
So,

171
00:25:09.595 --> 00:25:10.585
I just remember,

172
00:25:10.585 --> 00:25:10.765
like,

173
00:25:10.765 --> 00:25:14.484
when I signed in just start one of the processes,

174
00:25:14.515 --> 00:25:20.845
it said welcome to the optim dental call that,

175
00:25:20.875 --> 00:25:21.775
the number,

176
00:25:22.410 --> 00:25:26.305
the optim help number that Jeff has put in the chat and they said oh,

177
00:25:26.305 --> 00:25:26.484
no,

178
00:25:26.484 --> 00:25:27.115
that's fine.

179
00:25:27.115 --> 00:25:31.315
It's just, it just depends how you were. Optum ID was set up.

180
00:25:40.765 --> 00:25:45.865
Anybody else have information or experiences to share was applying for
the federal.

181
00:25:49.134 --> 00:25:49.585
Money,

182
00:25:54.234 --> 00:25:55.734

I'll share what just one,

183

00:25:55.734 --> 00:26:05.994

last bit of information that I thought was helpful when you get your email that says view completed application and you click into that and go to doc,

184

00:26:05.994 --> 00:26:06.654

you sign,

185

00:26:06.684 --> 00:26:08.065

which is where it will take you,

186

00:26:08.335 --> 00:26:12.654

you can actually print a a summary page,

187

00:26:12.654 --> 00:26:18.625

that shows the audit trail of when you began your application when and when it was submitted,

188

00:26:19.015 --> 00:26:21.025

I just thought it was helpful to have for like,

189

00:26:21.025 --> 00:26:25.105

our auditors for for a record keeping purposes.

190

00:26:25.105 --> 00:26:33.684

So, you can actually see the entire process of when you initiated it. And when you have, it has timestamps on everything.

191

00:26:35.454 --> 00:26:36.085

Well, that's good.

192

00:26:38.575 --> 00:26:39.025

So,

193

00:26:39.055 --> 00:26:45.565

can you guys talk just for a second about what kind of expenses you submitted,

194

00:26:46.285 --> 00:26:48.174

or this funding source,

195

00:26:48.174 --> 00:26:49.585

versus you know,

196

00:26:49.615 --> 00:26:55.525

obviously the payroll protection program is for payroll related cost,

197

00:26:56.154 --> 00:27:00.444

but just as far people's imaginations about what,

198

00:27:00.444 --> 00:27:04.974

all you thought and covered under your covet expenses.

199

00:27:13.974 --> 00:27:23.484

Like, was there a included? Did you include the hazard that overtime is gone?

200

00:27:24.390 --> 00:27:38.335

This was done what I included in mine was my day services will shut down so we had those services in there as well as our behavior therapy services that took a huge hit.

201

00:27:38.335 --> 00:27:49.914

And revenue, so where it asks for lost revenues, I, we've been tracking that from day one and I was able to enter that number in and then for increased expenses, I included.

202

00:27:51.744 --> 00:28:02.305

There was not a lot of because we couldn't get it, but there was a lot of of household, cleaning things that were needed hand sanitizers, those types of things.

203

00:28:03.474 --> 00:28:11.484

And so, you know, all the cells were needing, just increased cleaning supplies and we took real good track of that.

204

00:28:11.724 --> 00:28:24.025

And then the other thing I included on that increased expenses was the we did a hazard pay for a three month period. And so we included that amount as well as.

205

00:28:24.900 --> 00:28:36.595

We have, we're paying for, during that time, a positive a, an employee positive covet that last amount of work for two weeks. We pay them for that. So we, that's what all we included.

206

00:28:36.744 --> 00:28:50.994

We did not get everything that we lost or incurred. If we only got a fraction of it, so that that's something to note as well, but they did cover lost revenue and not just expenses.

207

00:28:52.464 --> 00:28:59.545

Yeah, so line thirteen on it asked for lost revenues due to covet line. Fourteen ask for your increase expenses.

208

00:28:59.815 --> 00:29:13.255

I put my total amounts in there, because we've been tracking both those items and we did not. So that was easy enough to put in there.

209

00:29:13.255 --> 00:29:20.095

And, like I said, we didn't receive that total amount. We just received a portion of it. Right? Okay.

210

00:29:20.365 --> 00:29:32.664

We have a question here that someone says that they tried to print the application, but the site would not load it when they went to download and try and print the application. Does anybody have any ideas.

211

00:29:37.015 --> 00:29:43.375

Not yet yes, you can download the doc, you sign application.

212

00:29:43.404 --> 00:29:43.704

I mean,

213

00:29:43.704 --> 00:29:44.454

we use doc,

214

00:29:44.454 --> 00:29:44.994

you sign,

215

00:29:44.994 --> 00:29:48.595

so I have a user ID,

216

00:29:48.595 --> 00:29:50.605

but if you go to the doc,

217

00:29:50.605 --> 00:29:52.224

you sign site matter of fact,

218

00:29:52.224 --> 00:29:55.974

I think if you click on the link under the new completed application,

219

00:29:56.545 --> 00:29:59.664

I believe there's a link there to sign up with doc,

220

00:29:59.664 --> 00:30:02.634

you sign and then once you get into the doc,

221

00:30:02.634 --> 00:30:03.505

you sign site,

222

00:30:03.535 --> 00:30:05.845

you can go if I remember right it's,

223

00:30:05.964 --> 00:30:06.355

there's a,

224

00:30:06.595 --> 00:30:12.505

there's tabs on top and one of them will show all the previous documents that you've completed with.

225

00:30:12.505 --> 00:30:13.345

Doc you sign.

226

00:30:18.984 --> 00:30:30.355

Okay, alright, something just popped up in my way here. You know what I wanna someone else is talking about loss of revenue. I.

227

00:30:31.434 --> 00:30:41.335

I know for us, it was important, because we're planning on utilizing the Department of mental health care sacked money that they're passing through from the federal government.

228

00:30:41.640 --> 00:30:49.704

So the provide a relief fund does allow for loss of revenue and Department of mental health.

229

00:30:49.980 --> 00:30:58.674

Their reimbursement clearly excludes lost revenue so if you're while you're planning for your.

230

00:30:59.755 --> 00:31:06.444

How you're going to allocate your federal grant funds or federal money, you might want to keep that in mind.

231

00:31:11.369 --> 00:31:15.805

So, and I say that you put in there that you would be happy to email a copy.

232

00:31:16.974 --> 00:31:26.275

Of the application, or or the site melody if you want to share your email address says Casey, she can do that.

233

00:31:28.164 --> 00:31:35.424

So, is there anything else to add here about the federal program federal funding program? Any other questions?

234

00:31:35.964 --> 00:31:48.954

I think just to add what Don and Kim have said about the, the expenses, any technology expense. So I think we probably all have increase in our, our virtual platform expense.

235

00:31:49.525 --> 00:32:02.305

I, I included that I included increase in healthcare expense related to to CO bid. I think it seems like I thought of something else, but I forgot it.

236

00:32:03.714 --> 00:32:09.894

What about unemployment? Did you have unemployment? Go up? Yeah, it went way up.

237

00:32:09.924 --> 00:32:11.095

I did not include that,

238

00:32:11.095 --> 00:32:14.184

because I didn't have our quarterly number at the time,

239

00:32:14.184 --> 00:32:20.515

but that is certainly and and very significant increase an expense for us,

240

00:32:20.880 --> 00:32:22.494
but we're going through all the,

241

00:32:23.184 --> 00:32:23.605
you know,

242

00:32:25.045 --> 00:32:28.920
responding to them all and it'll be a while before we now,

243

00:32:28.914 --> 00:32:32.005
how many of them actually get it versus how many get the client and all that,

244

00:32:32.005 --> 00:32:34.795
but certainly and increase there as well.

245

00:32:36.720 --> 00:32:43.615
Okay. Anything else relevant to the federal funds.

246

00:32:49.855 --> 00:32:52.375
You wanna go ahead let me just throw out.

247

00:32:52.375 --> 00:33:05.154
So if if you applied early and were denied that your ten that your tax ID wasn't eligible I just got notified today because I was applying as as a provider because the state is a provider for waiver.

248

00:33:05.154 --> 00:33:17.845
Some TCM services, and we got denied because our or text ID had already been used on the first round of funding. I just got notified today that our our tax ID was approved.

249

00:33:18.295 --> 00:33:30.055
So I know that they've been having really slow response to this. So, maybe they're going back and rethinking some stuff. But so if you, if you got denied, maybe like, you'll get notification that it's been approved. I don't know.

250

00:33:33.325 --> 00:33:34.134
That's good to know.

251

00:33:36.894 --> 00:33:47.694

Gary, you want to talk a little bit about the, the funding path the coven cares funding and what they can apply for that. I think I heard.

252

00:33:49.974 --> 00:34:03.474

Someone talking or just talking about the expenses and also loss of revenue and certain circumstances is covered, isn't it? We need to talk a little bit about that right? So there's we have two different two different grants.

253

00:34:03.474 --> 00:34:17.184

One is for the employment and day services. That is interruption of business and expenses and so those are flat grant amounts that we're sending out and you just have to do the test station.

254

00:34:17.635 --> 00:34:32.514

You know, what ask you for a dollar amount on there that's kind of for tracking. And that was part of the application process, but we're paying out the grant amount for residential. It is for specific expenses.

255

00:34:33.565 --> 00:34:43.224

Not not necessarily loss of revenue, but it has to be for actual expenses and there's the invoice packet. But, I mean, most, you're all familiar with that.

256

00:34:43.525 --> 00:34:52.434

So that's a difference between those two things and we're following a process that was already approved the state of Missouri on the social services side.

257

00:34:52.434 --> 00:35:00.715

So, if you apply for something through more health and social services, you probably noticed the test station forms looks very similar.

258

00:35:03.175 --> 00:35:14.184

I know I've already signed I've approved ten applications already, and I understand is about forty coming my way. So they are starting to roll in pretty heavy.

259

00:35:16.014 --> 00:35:19.255

And one, I think, is you and your team are reviewing.

260

00:35:20.815 --> 00:35:32.125

Those applications do you want to talk a little bit about seeing if there's been things that I've been missing or just common common trends that you're seeing there that can help people's?

261

00:35:33.505 --> 00:35:47.574

Sure, just to reaffirm what Gary recently said, you know, we do have three hundred and forty five providers eligible for the funding to date. We've currently received forty two request.

262

00:35:48.534 --> 00:35:59.215

And we have returned approximately sixty, five percent of those, do the errors and I would say that's on the light side because I probably don't have all of the comments entered in the tracker yet.

263

00:36:01.224 --> 00:36:08.304

There's really not a theme of one particular issue that we're returning applications for I,

264

00:36:08.304 --> 00:36:11.094

I think if you pointed to a line item on the form,

265

00:36:11.155 --> 00:36:15.744

it's a good chance that somebody's missed entering something there I,

266

00:36:15.985 --> 00:36:30.474

the biggest one that's been missed is in the very first paragraph the provider is required to enter their organization name and for some reason that that just escapes all of us and and training and

267

00:36:30.474 --> 00:36:31.045

reviewing,

268

00:36:31.045 --> 00:36:32.755

and then providers who submitted.

269

00:36:33.114 --> 00:36:36.954

And so that was a very easy, you know, technical assistance question.

270

00:36:38.969 --> 00:36:53.485

So, that that was the biggest one we found some that were associated with state plan contracts, not D. D, contracts. So, you know, you have to be real careful as previous panels have said using the right identifiers.

271

00:36:54.179 --> 00:37:05.784

So, we're catching those in general just, you know, where it says, put your name, put your org name. People are missing those spots.

272

00:37:06.985 --> 00:37:18.864

Another common thing is in the day, have employment service. Attestation. There is in paragraph. That is labeled number two. It's not the second paragraph.

273

00:37:18.925 --> 00:37:26.394

But it's labeled number two there is date of signature required.

274

00:37:26.514 --> 00:37:41.215

So you're indicating the from period and the two period of lost revenue. And that, too is the end date and that data is supposed to be the same as the signature on the document.

275

00:37:41.784 --> 00:37:53.304

That space is frequently empty, and it just says data signature, and we have to turn it back and say that you have to actually enter a date. There. It should match the date your signature.

276

00:37:53.304 --> 00:38:06.324

We have gotten some, that, for some reason didn't match the data. The signature, and we just let it go because perhaps you were going off of the last data that you had at the end of the previous month.

277

00:38:07.644 --> 00:38:22.074

But there has to be a date there. So, a lot of it's just just missing cause the form doesn't have, you know, it's highlighted or a different font where you're supposed to actually enter information on those access patients.

278

00:38:22.105 --> 00:38:28.764

That's just people missing blanks on the group home El invoice.

279

00:38:29.184 --> 00:38:40.284

We've received invoices without signatures titles and dates, so it's on the access station, but they haven't signed dated the invoice and and they both have to exist.

280

00:38:42.085 --> 00:38:54.684

And then just the cumulative things on that invoice of, you know, people adding lines to the Excel spreadsheet and the calculation, you know, then not calculating correctly.

281

00:38:56.215 --> 00:39:09.204

Some invoicing issues with receipts and numbers, not matching up in. All of that has very quickly, quickly, turned around. And the providers who have submitted, it are working really quickly and closely together.

282

00:39:09.594 --> 00:39:21.534

So, when I look at the tracking information, the, you know, I've received the I reviewed it, I've passed it back to provider because this is missing. And the provider is resubmitting corrected is happening.

283

00:39:21.534 --> 00:39:28.614

Extremely quickly, and so, you know, we're, we're learning as we go through this as well.

284

00:39:30.085 --> 00:39:39.744

Like I said, that that provider name and the very first paragraph eluded everybody the first week before we oh, my gosh.

285

00:39:40.585 --> 00:39:48.684

What's happening so so we, we've developed a checklist for ourselves. We'd be happy to share that.

286

00:39:49.255 --> 00:39:57.954

We've taken the form in the presentation in PDF and it highlighted the things that actually require.

287

00:39:58.380 --> 00:40:11.155

You to do something, and we could share that as well. I'm just trying to develop tools for the reviewers to make sure that they're capturing everything before it gets to Stacy and Gary who oh, but you missed this too.

288

00:40:12.534 --> 00:40:19.195

So, we'd be happy to share the tools that we're using to review because that might help people fill out the forms correctly.

289

00:40:20.275 --> 00:40:33.715

It's been very interesting then actually, really nice to see some of the things that providers have covered during covet to support their staff one provider.

290

00:40:34.045 --> 00:40:39.144

A proprietor covet was covering sixty percent of their employees,

291

00:40:40.409 --> 00:40:42.775

health insurance premiums,

292

00:40:42.804 --> 00:40:49.224

and during covet to help stabilize their organization and retain staff.

293

00:40:49.255 --> 00:40:57.775

They increased that and covered a hundred percent of those. So, it was, it was it's really interesting process to and really enlightening.

294

00:40:57.775 --> 00:41:08.875

And I think I'm humbling to see what you providers are, you know, extending and incurring and how you're supporting your staff and the people that we serve. So, thank you for that.

295

00:41:10.889 --> 00:41:18.655

Thanks Wanda. So any of the providers who submitted for that pending already have anything that they want to share about the process.

296

00:41:22.554 --> 00:41:25.405

We accept all feedback to feedback as a gift.

297

00:41:26.454 --> 00:41:38.155

This is Casey with L. A. W. and we did submit that and founded to be very user friendly. No issues on our side of things. Okay.

298

00:41:39.414 --> 00:41:51.085

Any questions from the group out there, about what they need to do. So, Gary or Wanda either one of you want to talk to about the, the deadline.

299

00:41:51.085 --> 00:41:56.724

So it can be ongoing and through the end of December, but just speak a little bit about.

300

00:41:59.094 --> 00:42:08.065

You can submit multiple invoices or did I miss? You already talked about that? Sure. No. So the deadline it's it says on the forms is December thirty.

301

00:42:08.125 --> 00:42:20.244

Th, and and so if you submitted one form for residential services, and you haven't used your allocation, you can submit another one up for this December thirty.

302

00:42:20.304 --> 00:42:33.114

Th, you can submit multiple for the residential side the day and employment is a one time because you get your entire allocation on the residential side. If you have more expenses, and you have room and you're allocation left, you can submit another application.

303

00:42:36.264 --> 00:42:38.574

Okay, thank you. Any questions from the audience.

304

00:42:41.545 --> 00:42:48.775

Oh, just kinda watch the chat anybody else have anything they want to share about the funding source.

305

00:44:10.014 --> 00:44:17.755

I know we haven't heard anything from you yet. Did you have anything that was above and beyond what we've talked about, or anything to share.

306

00:44:20.664 --> 00:44:29.304

Let me see. Can you hear me? Yes. Okay. I'm trying to figure out how to recall this.

307

00:44:30.355 --> 00:44:37.614

The only thing I wanted to add was just about the cares act money that went through our county and just that we,

308

00:44:37.704 --> 00:44:38.005

you know,

309

00:44:38.005 --> 00:44:38.184

I,

310

00:44:38.545 --> 00:44:42.025

I guess what I would say is it helps when you're county administrator is Joanne,

311

00:44:42.025 --> 00:44:42.324

like,

312

00:44:42.505 --> 00:44:45.235

who is very well connected to the D community,

313

00:44:45.235 --> 00:44:49.914

but she really helped to make certain that our county was responsive,

314

00:44:49.914 --> 00:44:51.355

not just to providers,

315

00:44:51.355 --> 00:44:52.074

but to our,

316

00:44:52.764 --> 00:45:00.264

all of our nonprofit providers by helping and they really didn't I don't think they felt comfortable with dollars going out.

317

00:45:00.264 --> 00:45:04.164

That wasn't something. I think they saw that that was gonna be a really large process.

318

00:45:04.164 --> 00:45:18.114

So, what they did was basically they were ordering for the county and opened up that order to accommodate the needs of nonprofit providers.

319

00:45:18.114 --> 00:45:32.695

And I, I don't know, at the end of the day, how much they distributed, but I know that just to the DD providers, they distributed a great deal of and I think yeah, and they're very open to kind of hearing if there's still.

320

00:45:33.000 --> 00:45:45.655

If they're continues to be a need, and so it was, it was just a way they could help. And I know a lot of communities are trying to figure out how to get some of those dollars from their county. That was one kinda easy way. Really?

321

00:45:45.655 --> 00:45:57.085

Because they already are ordering, and she said it's easier to order bigger quantities. Sometimes it was easier to actually get more the larger your order. I think it actually help the county as well.

322

00:45:57.085 --> 00:46:04.135

So, it was a one time thing but it really did. I think it did help in its own way.

323

00:46:04.195 --> 00:46:16.375

So that might be something that people talk with their counties about where it's not dollars changing hands necessarily, but just getting resources out. Yeah. That's nice. That's it.

324

00:46:17.635 --> 00:46:30.594

And it was so hard and so time consuming to try to track the down too. So that was a benefit as well. Jeff. Do you want it? I'm sorry? Peg did you have something else? Nope.

325

00:46:31.230 --> 00:46:38.724

Okay, Jeff. Did you want to talk a minute about? Does Mark still have grant money available and.

326

00:46:41.125 --> 00:46:51.925

Do you want to talk a minute about that name? Just disappeared.

327

00:46:56.340 --> 00:47:08.184

So, maybe he'll jump back on here. It looks like we lost him. What Casey Todd and Kathy was in your group.

328

00:47:09.355 --> 00:47:23.514

That talked about multiple other funding sources that you had applied to got money from. Yes, we, we haven't received any additional money other than what we've talked about what we have applied for a couple of other things.

329

00:47:24.474 --> 00:47:33.054

The most recent one that is due here about three days was the Missouri nonprofit release recovery grant.

330

00:47:35.724 --> 00:47:36.264

And,

331

00:47:36.264 --> 00:47:36.744

yeah,

332

00:47:37.315 --> 00:47:44.545

you have to request an application from their website and then they send it to you through doc,

333

00:47:44.545 --> 00:47:54.835

you sign it does require some narrative and some goal setting and that kind of thing kind of more like a typical Grant looks like.

334

00:47:56.155 --> 00:47:58.795

But I think it's deadline was eight fourteen.

335

00:47:59.875 --> 00:48:00.385

Okay,

336

00:48:02.005 --> 00:48:03.445

the things that were,

337

00:48:03.474 --> 00:48:09.445

could be included in there were pretty unlimited I mean,

338

00:48:09.445 --> 00:48:09.684

there,

339

00:48:09.715 --> 00:48:11.155

what we applied for it,

340

00:48:11.574 --> 00:48:12.445

I don't look you W,

341

00:48:12.445 --> 00:48:22.255

was for hazard pay for direct support and then for some additional technology to continue to do remote services.

342

00:48:26.275 --> 00:48:31.494

Alright, thank you. And did you have another one that had a couple the other ones?

343

00:48:31.494 --> 00:48:43.525

Are those county cares act funds that were just previously being talked about it those are just dependent on the county as far as what what they are requiring.

344

00:48:43.525 --> 00:48:57.264

So, in our area, we go to the Mark Twain Council of governments to get that information their website, and each county is broken down for each application, separate by county.

345

00:48:57.264 --> 00:49:00.054

So that's how we're applying to those currently.

346

00:49:01.164 --> 00:49:09.894

Okay, okay. And I got we got a message from Jeff and mute his phone. Can you help.

347

00:49:14.820 --> 00:49:21.300

With that, I can just give me just a second. Okay.

348

00:49:21.295 --> 00:49:30.295

And well, while hike is doing that and we're trying to get Jeff on the line, do any of our other panelists have any other funding sources that they could point the audience.

349

00:50:52.014 --> 00:51:06.744

just start over and your most recent application is the one that's basically gonna be used the other one just goes out in. never never landed it's gone so i know that that's something people were concerned about if they made a mistake just start over

350

00:51:09.835 --> 00:51:10.074

Good.

351

00:51:16.405 --> 00:51:28.014

So, Jeff, the, the many that you got through Mark is that only for March members? Yeah, only that. Okay. Yeah, and I've actually offered to help write a grant.

352

00:51:28.045 --> 00:51:39.355

If they want to, if somebody wants to write a grant for families, I'll help them write the grant. And I bet they'll get the money but I don't think that's something that morph should be. I don't think that's something.

353

00:51:39.355 --> 00:51:52.105

Mark should be managing for the state because of the families and everybody, there's other entities that could do that. I would think can do a better job than we could. So I'll be happy to write the thing and believe me I think you get the money all.

354

00:51:52.105 --> 00:52:03.684

We gotta do is find out who wants to be responsible and manage it. Okay. Alright. We can reach out to a couple of our partners. So that might be able to do that. That's a good idea.

355

00:52:08.635 --> 00:52:19.315

Anything else from our panelists of things that they would like to share experiences or what's kinda gotten you through these really crazy difficult time.

356

00:53:50.454 --> 00:54:05.215

Okay, that's a good question. And Gary, I'm gonna ask you to to chime into that because yeah, with those numbers, it just flies in the face of the, our efforts to improve rates and, you know, says that we really don't need the money, but we know that we do. Yeah.

357

00:54:05.215 --> 00:54:19.195

So, that's I think that's a that's a stat coming out from hersa that we probably just forwarded out. I will just say that, you know, our tax ideas, the state was not eligible and I just got approvals.

358

00:54:19.224 --> 00:54:28.585

I'm not a hundred percent. Sure, why, but I'm going to press on and take them at their word and go ahead and submit an application on behalf of the state.

359

00:54:28.945 --> 00:54:37.675

Yeah, and here's what happened Gary, on that they actually anybody that received a small distribution in the first round. They can now return that money.

360

00:56:06.114 --> 00:56:10.434

That list and you know what the deal is so maybe she's.

361

00:56:12.715 --> 00:56:25.585

Got an avenue to try there as well. Yeah, so we'll follow up with that to Jeff. Thank you for sharing that. Yep, and in relationship to the P long Cory.

362

00:56:27.054 --> 00:56:36.565

And or that, say, the additional relief and stimulation stimulus funds are tied up in negotiations installed in Congress at this point.

363

00:56:36.565 --> 00:56:45.264

So, I know the same as I recall, there's some money in there, if they can ever come to resolution and find a middle ground there.

364

00:56:45.264 --> 00:56:45.414

So,

365

00:56:45.414 --> 00:56:48.054
just watch watch for more opportunities,

366

00:56:48.054 --> 00:56:49.074
I guess on that front,

367

00:56:49.735 --> 00:56:51.264
that's why,

368

00:56:51.264 --> 00:56:52.764
you know,

369

00:56:52.764 --> 00:56:54.565
just one last thing in a really good note,

370

00:56:54.565 --> 00:56:56.335
the person that got upset,

371

00:56:56.364 --> 00:57:00.954
and actually with their application because it was so confusing.

372

00:57:01.405 --> 00:57:14.155
I told him to start over here. So, they just sent me I resubmitted the application and was already notified. The application was accepted and that will be funded the application significantly shorter and very easy to complete now.

373

00:57:14.550 --> 00:57:20.454
So, basically, anybody on this call, if you haven't applied, you need to apply.

374

00:57:20.784 --> 00:57:32.815
Because if we get a statistic out at the end of this, we're less than ten percent of the VD community went out and got this money based upon being too difficult to get.

375

00:57:33.835 --> 00:57:47.635
That's a really bad story to tell next January. And I don't wanna see Val sit in the chair and try to explain it because it's not on her. It's on us as providers. So, it's easier. Now we need to get this done and get people applying if they can.

376

00:57:51.295 --> 00:57:52.105

Thanks, Jeff.

377

00:57:54.295 --> 00:58:07.135

Okay, well, I don't see any more items in the chat box. I want to thank our panelists for taking time out of their day to share their experience and share their phone numbers and email to help others through the process.

378

00:58:08.065 --> 00:58:19.795

You guys aren't amazing. Awesome group that support each other so well, we're very fortunate to have such a great network of providers in Missouri. So thank you again, for what you do every day and stay tuned.

379

00:58:19.795 --> 00:58:33.054

We will be looking for other topic items that are of common interest for, for groups to come on and talk about. And we'll be setting those up on Tuesdays, but probably won't be doing a weekly Tuesday call.

380

00:58:35.605 --> 00:58:41.755

But so stay tuned and we'll, we'll let, you know what that schedule is going to look like. So I have a good day. Everybody Bye bye.