

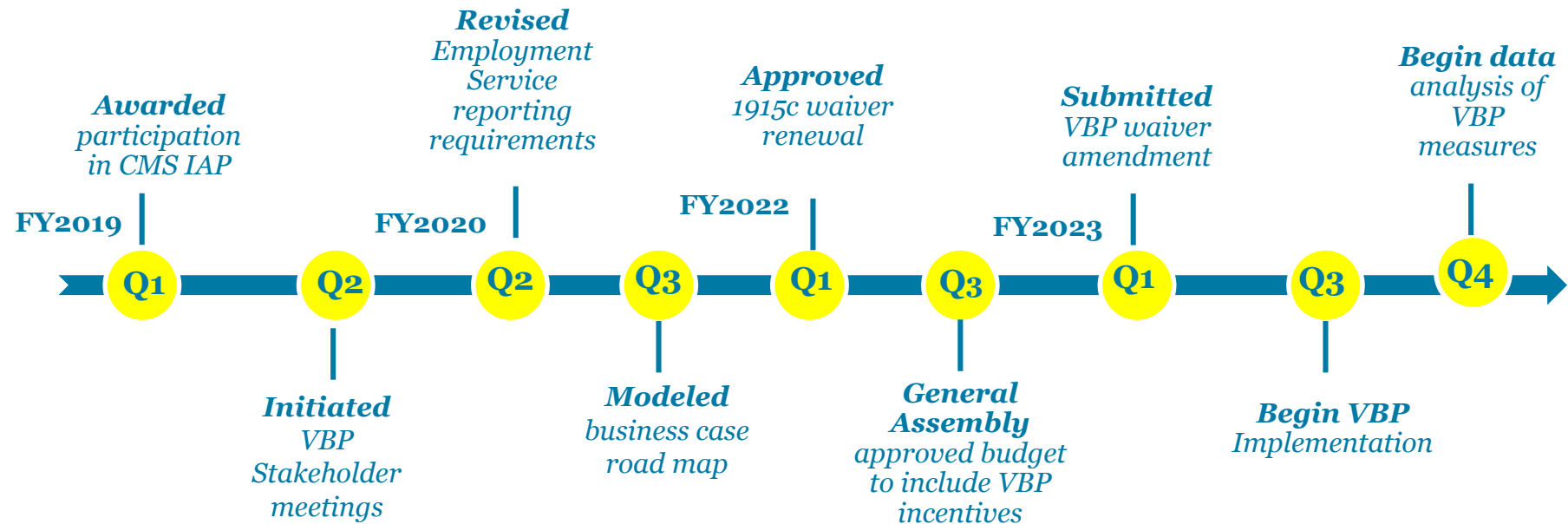


Improving lives THROUGH  
supports and services  
THAT FOSTER self-determination.

# Value Based Payment Stakeholder Session

Summer 2022

# Timeline of Key VBP Milestones

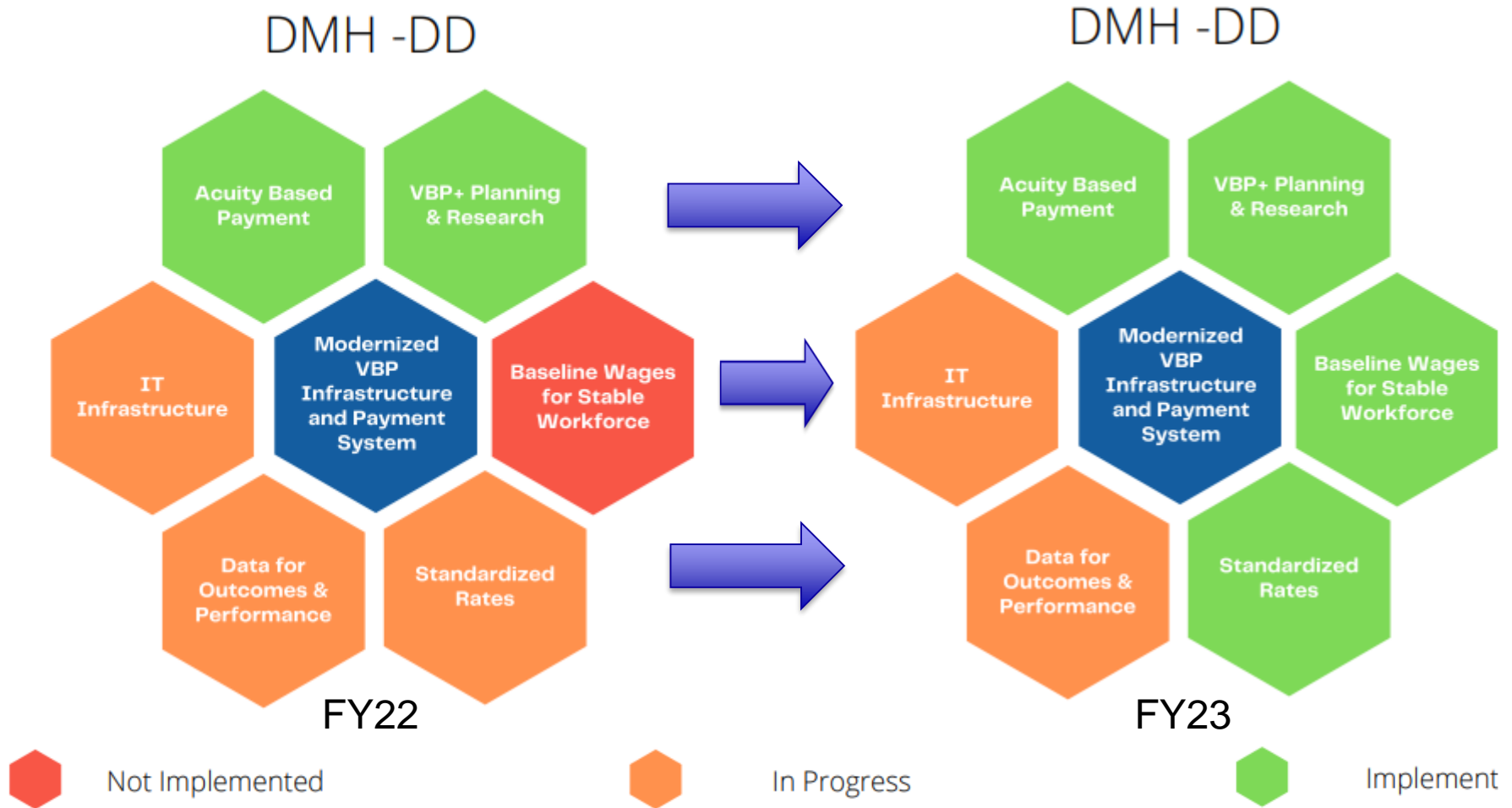


For additional information visit: [Value Based Purchasing | dmh.mo.gov](https://www.dmh.mo.gov/value-based-purchasing)



# ***FY23 Budget***

# Budget – Value Based Payment

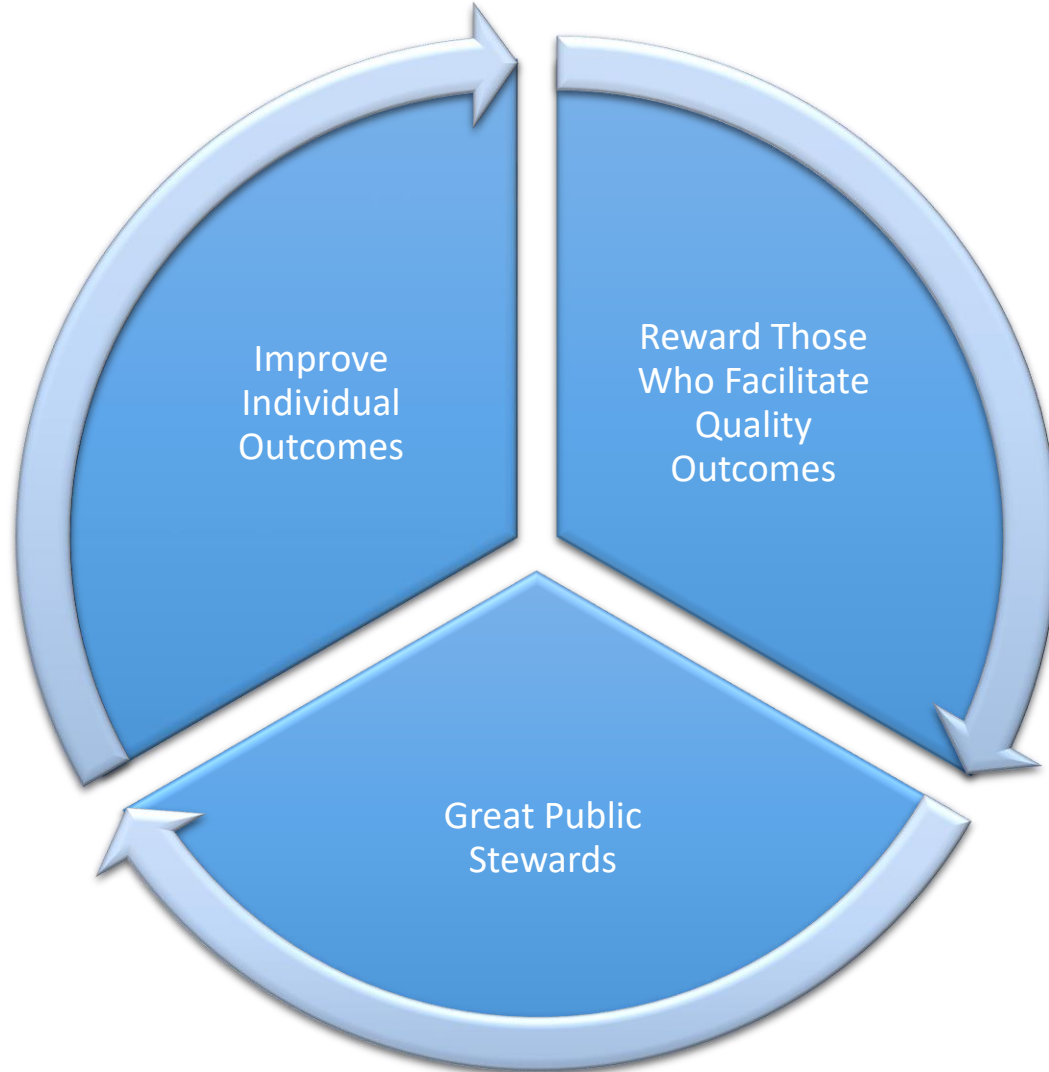




# *“The Big Picture”*



# The Big Picture: Value Based Care



# The Big Picture: Value Based Care



- Healthcare Access – Quality and Intervention
  - HRST
  - Tiered Supports
  - Electronic Health Records
- Social and Community Inclusion
  - Service Definitions
  - Remote Supports
- Economic Stability
  - Employment First
- Environmental Accessibility
  - Technology First

Improve Individual  
Outcomes



- Skilled Workforce
  - DSP Training Levels
  - Registered Apprenticeship
  - Learning Mgmt System
- Stable & Accessible Workforce
  - NCI Staff Stability
  - Registered Apprenticeship
  - Workforce Barrier Scan
- Cash Flow
  - Pay for Reporting
  - Rate Standardization
  - Performance payments (VBP)

Reward for  
Facilitating  
Quality Outcomes



- Accountability
  - Organizational Efficiency
  - EVV
  - Alternative Payment Methods
- Efficiency
  - ConneXion
  - LEAP Grant
  - Health IT
- Transparency
  - Division Dashboards
  - Provider Scorecard

Great Public  
Stewards





# *Value Based Payment Incentives*



**Who:** Current DMH DD contracted waiver residential service provider and TCM providers serving individuals receiving Division of DD 1915 (c) HCBS waiver services.

**What:** A standardized one-time payment rate calculated at \$72.20 for completion of each individual *initial* Health Risk Screening Tool (HRST) during the identified timeframe.

**When:** Payments to start beginning January 1<sup>st</sup>, 2023 for State Fiscal Year 2023.

**Why:** To incentivize applicable providers to initiate the MO DD HRST screening process prior to current targeted statewide implementation May 2023.

The HRST is a tool used to provide early detection of health risks and destabilization. The completion of the HRST will align with the individual's annual Individualized Support Plan (ISP) meeting. The HRST information will support the team with identification of implementation strategies to mitigate risk and improve health outcomes. Information entered into the MO HRST system will be accessible electronically to all identified team members, providing a more efficient and effective system for interdisciplinary team member communication and direct accessibility to identified health risk, planning, and service information. This access will also provide a more efficient and effective process for ongoing monitoring to ensure individual waiver participant health and welfare.

**How:** The HRST will be completed in the IntellectAbility system. The data indicating HRST completion by provider will be pulled quarterly by the Division for processing and payment.

# Tiered Supports

**Who:** Any service provider agency currently providing Individualized Supported Living service.

**What:** Two Payments:

- Monthly payment of \$174 for sharing data elements identified in the provider contract for each monthly period.
- Quarterly payment of 40-100% of maximum incentive payment (up to \$15,045), based on assessment of implementation systems each quarterly period.

**When:** Payments to start beginning January 1st, 2023 for State Fiscal Year 2023.

# Tiered Supports

**Why:** To incentivize providers to develop and maintain universal systems of support which result in higher quality of life, fewer risk outcomes, and reduced staff turnover.

**How:** Submission of defined data through web-based platform for monthly payment and individual quarterly evaluation using standard Levels of Implementation by Benchmark tool for quarterly payment.

# Tiered Supports

## How much could you get?

- **Just share data:** \$174/month (\$522/quarter)
- **Low Implementation:** \$174/month (for providing data) + \$6,018/quarter = \$6,540/quarter
- **Moderate Implementation:** \$174/month (for providing data) + \$10,532/quarter = \$11,054/quarter
- **High Implementation:** \$174/month (for providing data) + \$15,045/quarter = \$15,560/quarter

# Tiered Supports

## Level of Implementation by Benchmark– Assessment Guide

Universal Strategies Benchmarks of Quality	Evidenced By	Asking the question	LOI
<b>I. Agency Shared Values System</b>			
A. Shared Values have been adopted	Values displayed in agency office, homes, policy/procedure handbook, etc.		Low
B. Outlined behavioral expectations of values in matrix	Matrix available outlining behavioral expectations for stakeholders based on determined values and available opportunities to practice skills		Low
C. Shared Values are taught regularly	Teaching programs provided for stakeholders to practice skills defined within matrix; meeting minutes, ISP programs, competency checklists		Mod
D. Shared values are coached	Competency checklists include shared values skills, coaching data reflects stakeholders receive coaching observations and feedback on implementation at least monthly		Mod
E. Operational system of reinforcement for practicing shared values	Values system data reflects staff and supported individuals receive positive consequences for practicing shared values skills, implementation expectations are outlined in policies/procedures		Mod
F. Shared values implementation is assessed with data	Data is aggregated to identify implementation trends across all levels of the agency		High
<b>Level of Shared Values Implementation</b>			
<b>II. Agency Team</b>			
a. Meeting monthly	Schedule available for next six months of meetings, demonstrates previous six months of meetings completed, meeting expectations/norms outlined in policies/procedures		Low
b. Team reflects variety of stakeholders	Includes agency decision maker(s), administration, leadership, front line staff, and people supported		Low

## Tool to Assess Implementation Level

# Remote Supports

**Who:** Any Individualized Supported Living and In-Home Respite service provider who has transitioned or will transition from paid staff support hours to remote supports resulting in an overall reduction in budget due to reduced staffing hours.

**What:** Payment of 15% of the State's share of savings for each six month period.

\*State share is currently 33.99%



# Remote Supports

**When:** Payments to start beginning January 1<sup>st</sup>, 2023 for State Fiscal Year 2023.

**Why:** Increased independence, reduction in stress level of overall DSP workforce, savings to State.

**How:** The savings is calculated monthly for the previous six (6) calendar month period. A provider may earn the quality payment up to twice a year.

# Remote Supports

**How:** The savings is calculated monthly for the previous six (6) calendar month period. A provider may earn the quality payment up to twice a year.

- The hours authorized to Individualized Supported Living or Respite in the month prior to initial remote support implementation at the current unit rate reimbursement LESS
- The hours authorized to Individualized Supported Living or Respite at the current unit rate in the remote support implemented eligible month of the quality incentive payment LESS
- The monthly authorized amount for remote support components (purchase, lease, monthly service agreement, and remote response staff).

# Remote Supports

**How:** When the two services implemented simultaneously, therefore no previous month of Individualized Supported Living exists, the savings is based on the individuals share of twenty-four hours a day of Individualized Supported Living at the current unit rate reimbursement supports.

**How:** When remote support is implemented, resulting in a decrease in the use of respite, the savings per month shall be based on the average number of respite hours per month the individual used in their previous ISP year at the current rate, less the costs of the remote support per month

# Remote Supports

	Hours	Hourly Rate	Monthly Rate
ISL Budget prior to RS (FY18)	730.00	\$17.50	\$12,775.00
ISL Budget prior to RS* (FY23)	730.00	\$36.31	\$26,506.30
ISL budget with RS	486.67	\$36.31	\$17,670.99
RS Response Center	240.00	\$7.04	\$1,689.60
RS Technology			\$750.00
Total Savings			\$6,395.71
State Share of Savings			\$2,173.90
VBP 15%			\$326.09
VBP 6 month payment			\$1,956.51

\*At current hourly rate

# DSP Training Levels

**Who:** Any waiver service non-licensed professional staff delivering contracted HCB services, including: Personal Assistant, Personal Assistant - Medical Exception, Day Habilitation, Day Habilitation - Behavioral Exception, Day Habilitation - Medical Exception, Community Networking, Individualized Skill Development, Career Planning, Prevocational, Job Development, Supported Employment, Community Specialist, Support Broker, In-Home Respite—Day, In-Home Respite—Individual, In-Home Respite—Group, Out-of-Home Respite—Day, Residential Group Homes, ISL.

# DSP Training Levels

## What:

- Payment of 1% over the Medicaid paid applicable service claims when 90% of eligible DSP workforce has completed level 1 DSP training and has 6 months tenure with the same agency;
- Payment of 1% over the Medicaid paid applicable service claims when 50% of eligible DSP workforce has completed level 2 DSP training and has a minimum of 6 months tenure with the same agency;
- Payment of 1% over the Medicaid paid applicable service claims when 50% of eligible DSP workforce has completed level 3 DSP training and has a minimum of 1 year tenure with the same agency.
- A provider may earn a quality payment twice a year.

# DSP Training Levels

**When:** Payments to start beginning January 1<sup>st</sup>, 2023 for State Fiscal Year 2023.

**Why:** Increased staff retention; employees gain national best practice skills; mitigation of risk and improved individual outcomes.

**How:** Access learning management system (Relias) to obtain DSP training level learning path.

# CDSP Registered Apprenticeship

**Who:** Any Division of Developmental Disabilities HCBS waiver service provider who participates in the Direct Support Professional (DSP) Registered Apprenticeship Program.

**What:** One payment of \$1560 at 50% completion and one payment of \$1560 upon successful completion of the Certified DSP registered apprenticeship program.

**When:** Payments to start beginning January 1<sup>st</sup>, 2023 for State Fiscal Year 2023.



# CDSP Registered Apprenticeship

**Why:** A talent acquisition pipeline with increased staff retention; employees gaining national best practice skills; mitigation of risk and improved individual outcomes.

**How:** Providers who are registered through the US Department of Labor's RAPIDS database will submit an invoice and documentation of continued employment to the Apprenticeship Coordinator (AC). The AC will validate through the RAPIDS database. The AC will conduct quality assurance reviews annually. *To be eligible for this payment, the employee must be a new workforce member not previously employed by the provider within the 6 months prior to enrollment in the apprenticeship program.*

# Employment Reporting

**Who:** Any Division of Developmental Disabilities HCBS contracted employment services provider.

**What:** Payment of \$55 for each quarterly episode of reporting as outlined in provider contract. Payment is only paid for a service-reporting episode where the provider completes 100% of the activities report containing all required data points.

**When:** Payments to start beginning January 1<sup>st</sup>, 2023 for State Fiscal Year 2023.

# Employment Reporting

**Why:** To incentivize providers to share data to be utilized for benchmarking performance to inform future development of value based payments.

**How:** Submission of defined data elements through web-based platform.

# NCI Staff Stability

**Who:** Current DMH DD contracted 1915 (c) HCBS Waiver service providers of residential, in-home and non-residential services.

**What:** Annual lump sum payment of \$2,000 per qualifying provider.

**When:** Waiver amendment to begin January 1<sup>st</sup>, 2023. The survey completion timeline for this survey cycle will be January 1<sup>st</sup>, 2023 through April 30<sup>th</sup> 2023. Payment will require the agency completing the survey to enter information pertaining to staff tenure, retention, turnover and vacancy within the survey.

**Why:** To incentivize applicable providers to complete annual and subsequent NCI Staff Stability Surveys.

The National Core Indicators (NCI) Staff Stability Survey collects information on the direct support professional (DSP) workforce in Missouri, including information on staff wages, retention and turnover. The survey data supports the Division's policy and program development to enhance the retention efforts and training needs of the DSP workforce.

# NCI Staff Stability

**How:** The annual NCI Staff Stability survey is completed in the NCI system. The data listing of contracted service providers who have completed the annual survey will be provided to the Division by Human Services Research Institute (NCI). The data indicating NCI Staff Stability Survey completion by provider will be processed by the Division for payment annually.

# Electronic Visit Verification (EVV)



**Who:** Any service provider of agency personal assistant (PA) services that successfully connect and transfer verified records to the state EVV aggregator. Self-Directed Service PA is not eligible.

**What:** Payment amount equivalent to 1% of the total Medicaid paid personal assistant claim payments made to the agency for the six month period. This payment is a data reporting payment for VBP benchmarking in future years.

**When:** Payments to start beginning January 1<sup>st</sup>, 2023 for State Fiscal Year 2023. One payment for the July-December time period and once for the January-June time period.

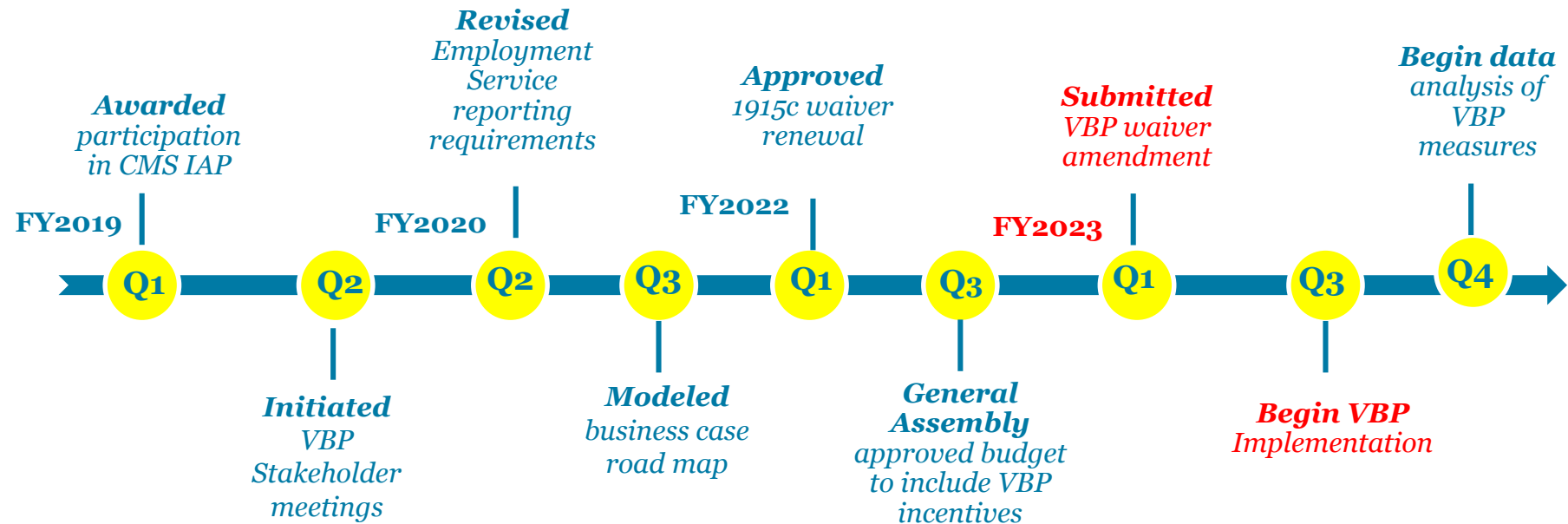
**Why:** Electronic timekeeping, adds efficiency, provides quicker payments, allow for better coordination of care, easier scheduling, verification that care was received at the point of care, and minimizes billing errors.

**How:** Successful submission of verified EVV records for at least 80% of personal assistant services delivered. A comparison of paid PA claims and state aggregator verified EVV records for agency providers.

**Required Data Points:** type of service, individual receiving service, date of service, location, staff providing service, time the service ends and begins and completion of memo field with meaningful visit notes.



# Timeline of Key VBP Milestones



For additional information visit: [Value Based Purchasing | dmh.mo.gov](https://www.dmh.mo.gov)

# Questions

**Emails may be submitted to the Division mailbox at [ddmail@dmh.mo.gov](mailto:ddmail@dmh.mo.gov) – with Subject Line: VBP**

## **Upcoming Sessions**

Targeted Case Management Providers: July 25, 10:30 [Registration](#)  
Individuals, Families and Guardians: August 8, 1:00 [Registration](#)